

# Account Director



No agencies please.

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Are you super driven, organised and want to be part of a small creative agency based in Manchester?

Due to some great wins recently, we're on the lookout for our next pair of boots. This is a great opportunity to join a team focused on defining and creating culture-first brands.

This role isn't for everyone; there's no room for egos, no day is the same and it will involve a bit of travel to see clients, but it's the perfect role for an ambitious Account Director who wants to join a small agency and be a key part of its growth.

## Key responsibilities.

- Build strong relationships with clients, understanding their worlds, their challenges and what we can do for them.
- Working closely with our little black book of freelancers, managing projects and output from start to finish.
- Successfully manage, challenge, and interpret the client needs and turn them into effective and creative initiatives, from presentation to activation.
- Ensuring work is delivered to our deadlines, within the budget.
- Doing all you can to help our clients with their queries, as promptly as possible.
- Stay on top of our industry trends and keep learning – all things brand, people, culture & engagement.
- Manage work in progress and status reports for us and our client projects.
- Be that 'extra set of hands' in the agency to support the team when needed. We work *together!*

## What's in it for you?

- 25 days holiday plus bank holidays and Christmas shutdown
- Pension contributions
- Flexible working – home/clients & Central MCR office
- Opportunities for development/progression

## Qualifications.

- Bachelor's degree or equivalent
- Demonstrated ability to grow accounts and build client relationships
- Strong presentation skills
- Experience in managing people and teams

## Requirements.

- 3+ years in an agency role
- You can join us in the office a minimum of 3 days a week
- Willingness to travel to clients around the UK
- Happy to take on the duty of office DJ once a week

With each and every client, the most important thing to us is a great brand, powered by great people. And it's just the same when it comes to our own team – plus some great fun along the way. Fast-paced with lots of variety – and extremely rewarding. Ready to take on your next challenge?

So, if our boots sound like the perfect fit for you, please send your CV to [hello@weare muddywellies.com](mailto:hello@weare muddywellies.com), tell us a little about yourself – and send us a picture of which pair of wellies you think you'd be.